

## Introduction of landing fee discount at New-Chitose Airport

Hokkaido Airports Co., Ltd. (hereafter "HAP") has announced that it introduce discount scheme for landing fees at the same time as the operation of New-Chitose Airport on June 1, 2020.

HAP will consider introducing discounts at the other six airports, which will start operating sequentially, based on the characteristics of each airport. By utilizing the discount system, we will contribute to the vitalization of Hokkaido with the aim of further expanding our aviation network.

Please refer to the attachment for details of the scheme.

Hokkaido  
Airports

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# 1. Discount Policy

- ◆ Hokkaido Airports Co., Ltd. (HAP) has set the following future goals for New Chitose Airport
  - ① 35.4 million passengers (International: 10.9 million, Domestic: 24.5 million)
  - ② 84 routes (International: 52 routes, domestic: 32 routes)
- ◆ To accomplish our goals, we will introduce HAP's original discount scheme on June 1, 2020, when our operation of New-Chitose Airport, to expand our aviation network.
- ◆ HAP will not only expand the discount and incentive system at New Chitose Airport, but will also introduce a new discount scheme in Asahikawa, Wakkanai, Kushiro, Hakodate, Obihiro, and Memanbetsu, where airport operations will start sequentially, based on the characteristics of each airport. We will contribute to the revitalization of the whole Hokkaido area with the aim of creating the flow of excursions around Hokkaido.

## ■ Outline of Discount

- ① Discount for new route  
=>Applicable for 4 years in stages from commencement date
- ② Discount for late night and early morning flights  
=> Applicable for 5 years from commencement date

## ■ Discounted Charges

Landing fee, Security fee

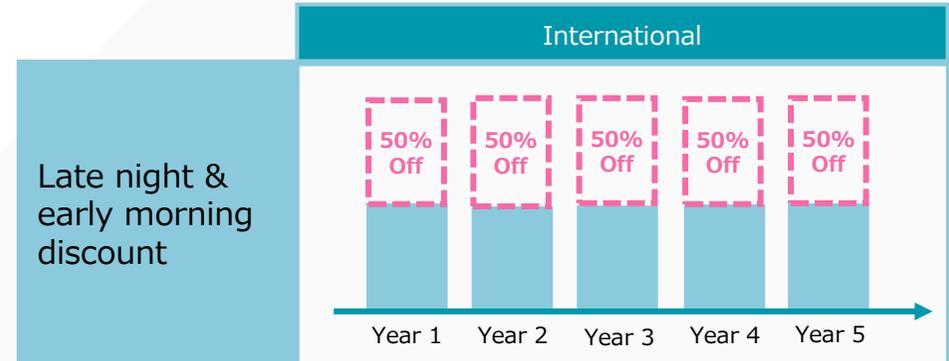
## 2. Details of Discount

### ■ System Overview

We will introduce new route discount and discount to effectively use slots at midnight and early morning hours to New-Chitose Airport for up to 5 years, expansion of our aviation networks.

### ■ Contents of the Discount

	Target		Discount Rate	Conditions of Application
① New routes discount	Landing fee, Security fee	Scheduled flights (International, Domestic)	Year 1: 100% Year 2: 75% Year 3: 50% Year 4: 25%	<ul style="list-style-type: none"> <li>• New routes for Hokkaido</li> <li>*Excluding routes where two years have not passed since the suspension or abolition</li> </ul>
② Late night & early morning discount	Landing fee, Security fee	Scheduled flights (International)	50% (Five years.)	<ul style="list-style-type: none"> <li>• Scheduled international flights landing between 20:00 to 8:59 (Applicable to both passengers and cargo)</li> </ul>



\*For detail on landing fee, please refer to the HAP website (URL: [https://www.hokkaido-airports.co.jp/en/airport\\_operation/](https://www.hokkaido-airports.co.jp/en/airport_operation/))